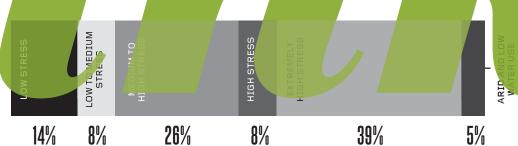


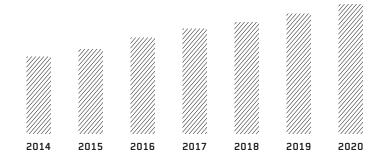
NEARLY HALF OF U.S. SHALE OIL AND GAS WELLS ARE IN AREAS WITH HIGH TO EXTREMELY HIGH WATER STRESS.

HYDRAULICALLY FRACTURED WELLS ACROSS THE U.S. BY THE LEVEL OF WAYER STRESS IN THE REGION



IF ALL GLOBAL INSTITUTIONAL INVESTORS WERE TO ALLOCATE 5% OF THEIR PORTFOLIOS TO CLEAN ENERGY, IT WOULD MAKE UP 45% OF THE REQUIRED CLEAN TRILLION INVESTMENT THROUGH 2020.

Source: Bloomberg Business & Ceres



NOT BUSINESS AS USUAL 200 FIRMS BACK EPA CLIMATE REGS

\*\* USA TODAY \*\*



**NEW CERES NETWORK MEMBERS IN 2014** 

IN 2015, GLOBAL CAPITAL EXPENDITURES ARE EXPECTED TO TOTAL



FOR OIL AND GAS EXPLORATION

U.S. WATER
INFRASTRUCTURE
INVESTMENT REQUIRES



OVER THE NEXT SEVERAL DECADES

MORGAN STANLEY

CVS Health • 1%

**TOTAL FRESHWATER** 

SUPPLIES AVAILABLE FOR HUMAN

CONSUMPTION

BY 2020, WILMAR'S COMMITMENT WILL REDUCE CO<sub>2</sub> EMISSIONS BY AN ESTIMATED

1.5B
METRIC TONS

ENERGY-RELATED CO<sub>2</sub>
EMISSIONS FROM ALL
OF CENTRAL AND SOUTH
AMERICA ANNUALLY



MORE THAN 1,350 GLOBAL COMPANIES HAVE SIGNED CERES' CLIMATE DECLARATION, CALLING FOR NATIONAL ACTION ON CLIMATE CHANGE.

GLOBAL INVESTMENT IN CLEAN ENERGY



ANNUAL INVESTMENT IN CLEAN ENERGY
NEEDED TO LIMIT WARMING TO 2°C





WATER SUPPLY ESTIMATED
IN CALIFORNIA'S

Source: Los Angeles Times & NASA



OF CERES COMPANY
NETWORK MEMBERS
HOLD THEIR SUPPLIERS
ACCOUNTABLE
TO SOCIAL AND
LRUM MENTA

5TANDARDS

VS.



OF THE 600 LARGEST PUBLICLY TRADED COMPANIES IN THE UNITED STATES



CONFERENCE OF THE PARTIES TO THE UNITED NATIONS FRAMEWORK CONVENTION ON CLIMATE CHANGE

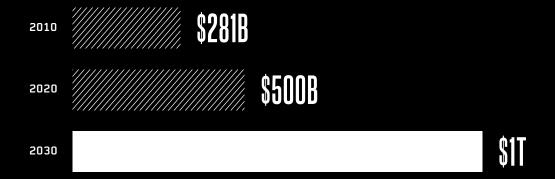
NOVEMBER 30-DECEMBER 11, 2015
PARIS, FRANCE



# CONFERENCE OF THE PARTIES TO THE UNITED NATIONS FRAMEWORK CONVENTION ON CLIMATE CHANGE

NOVEMBER 30-DECEMBER 11, 2015 PARIS, FRANCE

ANNUAL INVESTMENT IN CLEAN ENERGY NEEDED TO LIMIT WARMING TO 2°C







THE EPA'S CLEAN POWER PLAN WOULD REDUCE CARBON EMISSIONS BY



FROM EXISTING U.S. POWER PLANTS

MORE THAN 1,350 GLOBAL COMPANIES HAVE SIGNED CERES' CLIMATE DECLARATION, CALLING FOR NATIONAL ACTION ON CLIMATE CHANGE.





IN 2015, GLOBAL CAPITAL EXPENDITURES ARE EXPECTED TO TOTAL



FOR OIL AND GAS EXPLORATION







NEARLY HALF OF U.S. SHALE OIL AND GAS WELLS ARE IN AREAS WITH HIGH TO EXTREMELY HIGH WATER STRESS.



NEW CERES NETWORK MEMBERS
IN 2014

MORGAN STANLEY



CVS HEALTH



# Letter from the President

Ceres began as a bold experiment 25 years ago, with just a few investors who envisioned a different way for companies and the capital markets to behave. At the time, our idea was radical: We set out to create a new sustainable business model that could protect the health of the planet and the long-term well-being of its people—all while strengthening, not limiting, our global economy.

Indeed, many called us dreamers. But today, our vision seems like common sense.

Capital market actors—especially corporations and investors—are making a strong case for building sustainability into their strategies, whether by limiting carbon pollution, protecting human rights or preserving precious water supplies.

The progress comes none too soon. Climate change is the greatest social, environmental and economic challenge facing our planet today. Slowing carbon pollution and global temperature increases requires exponentially more investment in clean energy. In fact, according to the International Energy Agency, the world must invest an additional \$1 trillion per year. Ceres is calling this the Clean Trillion—and while that number may sound daunting, there's good news as well. By working together, companies, investors and policymakers are accelerating action toward this goal. This report explains how we're catalyzing progress toward the Clean Trillion.

Water scarcity is another urgent problem. In many parts of the world, including the United States, freshwater resources are in jeopardy—creating profound long-term risks for businesses and communities. The little-known truth is that while freshwater is a finite and precious resource, our economic systems treat it as limitless and of little value. At Ceres, we're trying to shift such thinking, so that smart water management is a business fundamental and water stewardship an economic imperative. This report explains our multipronged approach to water, which we call Value Every Drop.

And it's thanks to you—our partners, donors, Board of Directors and staff—that all of this important, urgent work is possible. My deepest gratitude for your ongoing support and leadership.

**Mindy S. Lubber**President of Ceres

Mindy A. Fubler

May 2015

## **CERES LEADERSHIP**

#### SENIOR MANAGEMENT

Mindy S. Lubber, JD, MBA

President

Karl Kunz

Chief Financial Officer

Sue Rei

Vice President, Climate & Clean Energy Programs

Susan Sayers

Chief Development Officer

Amy Augustine

Senior Program Director, Corporate Program

**Brooke Barton** 

Senior Program Director, Water Program

#### Chris Davis

Senior Program Director, Investor Program

#### Peyton Fleming

Senior Program Director, Strategic Communications

#### Hilary A. Forbes

Senior Program Director, Human Resources & Operations

#### Anne Kelly

Senior Program Director, Policy Program

#### Natasha Scotnicki

Senior Program Director, Corporate Program

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Co-Founder, Davis Bateson Group, LLC

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CEO, CalSTRS

Michel Gelobter

Founder and Chairman, Cooler, Inc.

Dr. Julie Gorte

Senior Vice President for Sustainable Investing,

Pax World Management Corp.

Ashok Gupta

Director of Programs,

Natural Resources Defense Council (NRDC)

Douglas Husid

Director, Goulston & Storrs

Mindy S. Lubber, JD, MBA

President, Ceres & Director, INCR

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Janet Ranganathan

Vice President for Science and Research,
World Resources Institute (WRI)

World Resources Institute (WRI)

Peter Rosenblum

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Tedd Saunders

CSO, The Saunders Hotel Group & President,

EcoLogical Solutions, Inc.

Barney Schauble

Managing Principal, Nephila Capital

Damon A. Silvers

Director of Policy and Special Counsel, AFL-CIO

Adele Smith Simmons

President of Global Philanthropy Partnership

Bill Somplatsky-Jarman

Associate for MRTI and Environmental Ministries,

Presbyterian Church (USA)

Scott M. Stringer New York City Comptroller

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Co-Founder, Davis Bateson Group, LLC

Loren Blackford

Treasurer, The Sierra Club

Michael J. Bradley

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Bill Davis

Managing Director, Empirical Asset Management, LLC

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Senior Partner, Roland Berger Strategy Consultants

Nancy C. Floyd

Founder and Managing Director, Nth Power

Jonathan J. Halperin

Founder & President, Designing Sustainability

Peter J. Miscovich

Managing Director, JLL

William J. Schnoor, Jr.

Partner, Goodwin Procter

Alicia Seiger

Deputy Director, Stanford Steyer-Taylor Center for Energy Policy & Finance

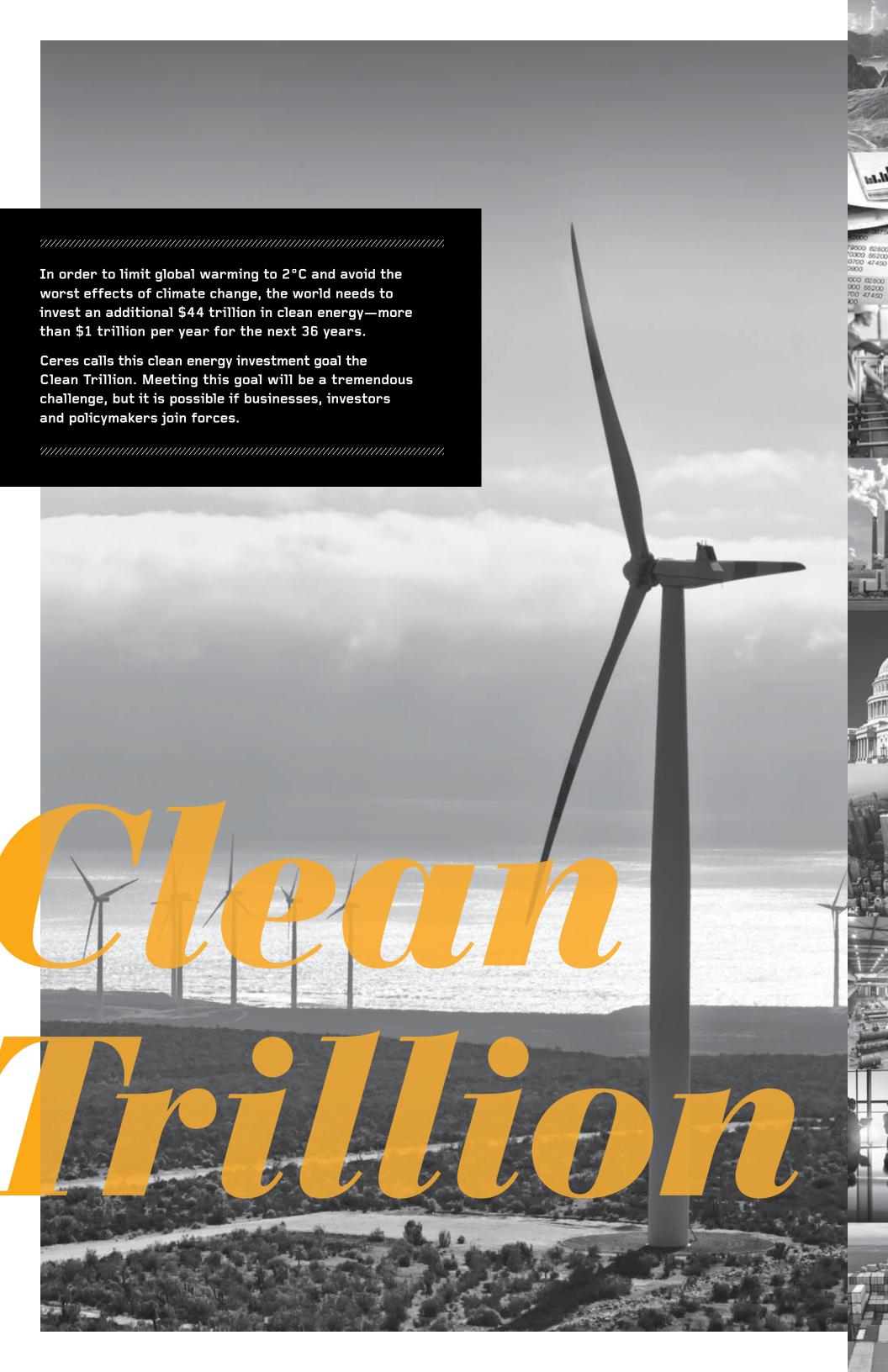
or Energy Policy & Finance

John F. Williams, II Chairman of the Board & CEO, Impact Infrastructure, LLC

Richard E. Zimmerman

Senior Vice President, Relationship Manager,

HSBC Private Bank



04

05

# INVESTOR ACTION TO SCALE UP CLEAN ENERGY INVESTMENT

- **01.** Develop capacity to boost portfolio-wide clean energy investments and consider setting a goal such as 5 percent portfolio-wide clean energy investments
- **02.** Elevate scrutiny of fossil fuel companies' potential carbon asset risk exposure
- **03.** Engage companies on the business case for energy efficiency and renewable-energy sourcing, as well as on financing vehicles to support such efforts
- **04.** Support efforts to standardize and quantify clean energy investment data and products to improve market transparency



## CLIMATE, ENERGY AND FINANCIAL POLICIES

- **05.** Support regulatory reforms to accelerate deployment of clean energy sources and technologies
- **06.** Support government policies that result in a strong price on carbon pollution from fossil fuels and phase out fossil fuel subsidies
- 07. Support policies to incentivize deployment of clean energy sources and technologies



## **GREEN BANKING AND DEBT CAPITAL MARKETS**

- **08.** Encourage "green banking" to maximize private capital flows into clean energy
- **09.** Support issuances of asset-backed securities to expand debt financing for clean energy projects

**10.** Support development bank finance for emerging economies



#### LAUNCHING THE CLEAN TRILLION

ANNUAL INVESTMENT IN CLEAN ENERGY NEEDED TO LIMIT WARMING TO 2°C



We introduced investors and the global business community to the Clean Trillion in January 2014 at our sixth Investor Summit on Climate Risk at the United Nations, with 10 recommendations for how investors and companies can scale up their investments in the clean energy solutions needed to protect our economy and the environment.

The Clean Trillion's goals dovetail with the International Energy Agency's research showing that in order to limit global warming to 2°C and avoid the worst effects of climate change, an additional \$44 trillion must be invested in clean energy—more than \$1 trillion per year—for the next 36 years.

Among the critical financing mechanisms for the Clean Trillion are green bonds and, according to Bloomberg New Energy Finance, there were \$38 billion in green bonds issued in 2014. This was a more than twofold increase from 2013, making it a record year for the green bonds market. A consortium of banks—including Ceres Company Network members Bank of America and Citi—announced the "Green Bond Principles" at the Summit, the first-ever voluntary disclosure standards for issuing green bonds. Ceres and its Investor Network on Climate Risk (INCR) will continue supporting the credible, sustainable growth of this market.

#### **BUILDING MOMENTUM TOWARD PARIS**

Ceres' Investor Summit helped build momentum for the UN Secretary-General's own Climate Summit in September 2014, which featured unprecedented business and investor calls for a new international climate agreement in late 2015 in Paris. In partnership with the Global Investor Coalition on Climate Change, and the UN Environment Programme (UNEP) Finance Initiative and the Principles for Responsible Investment, Ceres' INCR coordinated nearly 350 investors representing over \$24 trillion in assets to call on government leaders to provide meaningful carbon pricing and put an end to fossil fuel publishing.

"Meeting the \$1 trillion-a-year goal will be a challenge, but it is where we need to be in order to protect and grow our portfolios and to ensure the long-term sustainability of our planet."

#### — Jack Ehnes

CEO of the California State Teachers' Retirement System (CalSTRS), the nation's second-largest public pension fund

#### CARBON ASSET RISKS

Another key component of achieving the Clean Trillion goal is substantially reducing the amount of money being spent on risky, expensive fossil fuel projects and redirecting that capital toward clean energy.

Carbon asset risk is the possibility that fossil fuel companies will lose value as various market factors—such as energy efficiency, renewable energy and carbon-reducing policies—increasingly reduce global demand for fossil fuel resources such as coal and oil.

As part of this effort, Ceres is supporting 75 global investors managing \$4 trillion in calling on the world's largest oil, coal and electric power companies to address carbon asset risk and adjust their business plans for a low-carbon future.

IN 2015, GLOBAL CAPITAL EXPENDITURES ARE EXPECTED TO TOTAL



FOR OIL AND GAS EXPLORATION

The Carbon Asset Risk (CAR) Initiative—coordinated by Ceres and Carbon Tracker with support from the Global Investor Coalition—saw a number of positive developments in 2014. Building on their original disclosure requests, investors filed shareholder resolutions with 10 fossil fuel companies, resulting in far stronger disclosure from these companies on their low-carbon strategies and setting the stage for what must happen next.

As part of the CAR Initiative, investors are questioning the sustainability of the oil industry's long-term business plans, which are premised on indefinitely increasing oil demand and perpetually high oil prices. This "business as usual" strategy is creating short- and long-term risks for investors.

Smart investors recognize that if fossil fuel companies are to remain successful in the transition to a low-carbon future, they'll need to evolve. It is clear that their business models will need to adapt to a world that is less dependent on fossil fuel energy.

GLOBAL INVESTMENT IN CLEAN ENERGY







06 -07

# PALM OIL

A group of investors, many of them members of Ceres' INCR and the Interfaith Center on Corporate Responsibility (ICCR), secured major commitments from large purchasers in the \$44 billion palm oil industry.

These corporate commitments demonstrate a remarkable shift for an industry that has relied on unsustainable palm oil production resulting in widespread destruction of carbon-rich tropical forests around the world. The momentum for change began building when The Kellogg Company first announced it would purchase only deforestationfree palm oil, and Wilmar—the world's largest supplier of palm oil adopted a zero-deforestation policy. These commitments are expected to significantly reduce global carbon emissions.

Wilmar's commitment alone, which was publicly supported by 40 investors in a letter organized by INCR member Green Century, will reduce  $\mathrm{CO}_2$  emissions by an estimated 1.5 billion metric tons by 2020—the equivalent of a year's energy-related  $\mathrm{CO}_2$  emissions from all of Central and South America.

BY 2020, WILMAR'S COMMITMENT WILL REDUCE CO<sub>2</sub> EMISSIONS BY AN ESTIMATED

1.5B METRIC TONS

**EQUAL TO** 

ENERGY-RELATED CO<sub>2</sub>
EMISSIONS FROM
ALL OF CENTRAL
AND SOUTH AMERICA
ANNUALLY



#### TRANSPARENCY & DISCLOSURE

A basic management dictum states that if companies are not disclosing information on specific social and environmental risks and impacts, they'll never be able to manage them.

That is why Ceres is devoting significant effort to pushing global stock exchanges to adopt sustainability-reporting requirements for all listed companies worldwide

Nearly a dozen stock exchanges, including those in Singapore and Taiwan, are already requiring sustainability disclosures.

In 2014, Ceres launched an effort in partnership with NASDAQ calling on investors and global exchanges to adopt uniform sustainability-reporting requirements for stock exchanges worldwide.

We also teamed up with CookESG Research this year to develop and launch an online tool to help investors analyze the climate-related disclosures of Russell 3000 companies.

Available at ceres.org/secsearchtool, the tool allows users to filter and customize company 10-K filing excerpts (from 2009 to the present) related to clean energy, renewables, weather risks, and climate-related regulatory risks and opportunities. The tool scans filings, automatically identifies climate-related text, and sorts information into subject categories such as renewable energy or physical impacts. Users can search by industry and for topics such as "climate and fossil fuel extraction," "energy/fuel efficiency," and "GHG emission-reduction goals."

Our online climate-disclosure tool has been well received—more than 700 parties, mostly investors, are registered to use it—and we're planning to expand its reach in 2015 to include U.S. and non-U.S. companies and to cover a broader range of sustainability issues, including hydraulic fracturing and water availability.

#### SHAREHOLDER RESOLUTIONS

In growing numbers, investors are engaging directly with companies to improve business practices on clean energy and climate change.

Members of Ceres' Investor Network on Climate Risk filed nearly 150 climate-related resolutions during the 2014 proxy season, spurring 20 companies to set time-bound GHG reduction goals.

Investors also secured numerous company commitments to sustainably source palm oil, a leading cause of global deforestation, which in turn causes nearly 20 percent of global GHG emissions, according to the U.S. Environmental Protection Agency (EPA).

Lastly, investors worked with companies to secure an additional 45 corporate commitments related to sustainability reporting, energy efficiency and carbon asset risk.

One of the strongest commitments came from Colgate-Palmolive after direct engagement with INCR member Walden Asset Management.

Colgate-Palmolive committed to reduce its carbon emissions by 50 percent by 2050 (from a 2002 baseline), saying it would help the company "play [its] part in limiting global warming to 2°C, as recommended by the Intergovernmental Panel on Climate Change."

### INVESTOR NETWORK ON CLIMATE RISK (INCR) MEMBERS

Addenda Capital

AFL-CIO

Amalgamated Bank

American Federation of State, County and Municipal Employees

Amherst College

Amundi Smith Breenden

Ardsley Partners

Arjuna Capital As You Sow

BlackRock

Boston Common Asset Management, LLC

Breckinridge Capital Advisors

British Columbia

Investment Management

Corporation

Brown University **Bullitt Foundation** 

California Public Employees'

Retirement System

California State Controller's Office California State

Teachers' Retirement System

California State Treasurer's Office

Calvert Asset Management Company, Inc

Capital Dynamics

Christian Brothers Investment Services, Inc

Christopher Reynolds Foundation

ClearBridge Investments

Connecticut Office of State Treasurer

CtW Investment DBL Investors

Deutsche Asset & Wealth Management Domini Social

Investments LLC Doris Duke Charitable Foundation

EcoAlpha Asset Encourage Capital

Essex Investment Management F&C Investments

First Affirmative Financial Network, LLC

Florida Chief Financial Officer Florida State Board of Administration

Fred Alger Management, Inc. Friends Fiduciary

Corporation Generation Investment Management LLP (US) Green Century

Mercy Investment Services, Inc. Capital Management

Greentech Capital Advisors

Illinois State Board of Investment Impax Asset

Management International Brotherhood

Pension Fund Jonathan Rose Companies

KKR & Co. L.P. Laborers' International Union of

North America Laird Norton Family Foundation

Landon Butler & Company, LP Legg Mason

Lemelson Foundation Local Authority Pension Fund Forum Macroclimate LLC

Maine Public **Employees Retirement** System

Marshall Street Management Marvland State Retirement & Pension

Maryland Treasurer's Office Massachusetts

Office of the State Treasurer

MFS Investment Management

Miller/Howard Investments, Inc.

Mirova Nathan Cummings Foundation

National Union of Public and General Employees

Needmor Fund New Mexico State

New York City Employees' Retirement System New York City Office of the Comptroller

New York State New York State

Teachers' Retirement System North Carolina

Department of State Treasurer Oregon Office of the

State Treasurer .. Parnassus

Pax World Management Corp Pegasus Capital

Pennsylvania Treasury Department Portico Benefit Services

Presbyterian Church (USA)

Prudential Investment Management

Rhode Island Office of the Treasurer

RobecoSAM USA, Inc Rockefeller Brothers Fund

Rockefeller & Co. Seattle City Employees

Retirement System SEB Investment Management

Service Employees International Union Sisters of St. Dominic

(Caldwell, NJ) Sonen Capital Stanford Management

Company State Street Global Advisors

Sustainable Insight Capital Management Swarthmore College TerraVerde Capital

The Church Pension Fund The George Gund Foundation

The McKnight Foundation The Russell Family Foundation

The Sierra Club Foundation

The Sustainability

Wolcott & Coolidge The University

of Vermont TIAA-CREF

Trillium Asset Management Trustees of Donations

Episcopal Church UAW Retiree Medical Benefits Trust

Unitarian Universalist Association of Congregations

United Church Pension Boards United Methodist

Church General Board of Pension and Health Benefits

University of California VantagePoint Capital

Veris Wealth Partners Vermont Community Foundation Vermont Office of the

State Treasurer Walden Asset Management Washington State Investment Board

Washington State Treasurer Water Asset

Management, LLC

The Investor Network on Climate Risk (INCR) is a Ceres-led network of 100 institutional investors with more than \$12 trillion in collective assets that focuses on the financial risks and opportunities of climate change



08

09

#### THE EPA'S CLEAN POWER PLAN

Clean energy investments reached \$310 billion worldwide in 2014, up 16 percent from 2013. That's progress. But to reach the Clean Trillion goal, we need stronger polices to accelerate the transition to renewable energy.

Policy advocacy is a cornerstone of Ceres' Clean Trillion strategy. Strong clean-energy policies can remove the barriers that prevent companies and investors from shifting capital to low-carbon energy sources.

In 2014, Ceres mobilized its company and investor networks to support a wide range of clean energy polices—from state-level renewable portfolio standards to proposed federal standards like those in the EPA's Clean Power Plan.

A linchpin in U.S. efforts to curb carbon, the Clean Power Plan would reduce carbon emissions by 30 percent from existing U.S. power plants, the nation's largest source of GHG pollution. When implemented, the plan will achieve the equivalent of removing twothirds of passenger vehicles from America's roads, while providing the United States with critical leverage in global climate talks.

Ceres organized hundreds of companies and investors to support the plan. Our letters of support, signed by more than 220 companies, including iconic brands like The Kellogg Company and Nike, asserted that the Clean Power Plan is not only achievable, but that it would also create jobs and spur the necessary transition to a low-carbon economy.

Ceres also released two reports showing that the power sector is capable of meeting the Clean Power Plan while keeping our lights on and the U.S. economy growing. Widely cited, from Capitol Hill to the "Twittersphere," our letter and reports provided critical support to this vital climate policy that the EPA plans to finalize in summer 2015.

#### THE CLIMATE DECLARATION



In 2014, Ceres celebrated the first anniversary of the Climate Declaration, a corporate call to action for strong climate policies. At year's end, Ceres' Climate Declaration had 1,300 company supporters, including General Motors, General Mills, Intel and dozens of other Fortune 500 companies. Its powerful message of economic opportunity draws ever more companies into the climate policy arena.

Companies that have signed the Climate Declaration have advocated for federal policies like the EPA Clean Power Plan, for extending renewable energy tax credits, and for strong truck fuel-efficiency standards, as well as state policies to protect or strengthen renewable portfolio standards, energy efficiency standards, and the ability to enter into third-party power purchase agreements.



#### THE CERES ROADMAP FOR SUSTAINABILITY

The Ceres Roadmap for Sustainability has been used by hundreds of leading companies since 2010 to incorporate sustainability into their business planning. The Ceres Roadmap includes 20 specific company benchmarks for addressing pressing sustainability challenges, such as reducing GHG emissions, boosting renewable energy sourcing and establishing stronger human rights protections.

# In 2014, Ceres and Sustainalytics assessed 613 of the largest publicly traded companies in the United States against the Ceres Roadmap.

The analysis covered nearly 80 percent of the total market capitalization of all public companies in the country, identifying industry best practices and trends across eight key sectors.

We found that while there are encouraging pockets of sustainability leadership, far too many companies are still taking only small, incremental steps.

Among the report's key findings:

While many companies are taking action to reduce GHG emissions, few have set time-bound targets. More than two-thirds of the companies evaluated have activities in place aimed at reducing GHG emissions, but only 35 percent have established time-bound targets for reducing those emissions.

More companies are setting clear sustainability standards for suppliers, but need to couple this with proactive engagement.

Fifty-eight percent of companies have supplier codes of conduct that address human rights in supply chains, compared to 43 percent in 2012, but only 33 percent are actively engaging suppliers on performance issues.

A growing number of companies are establishing board oversight for sustainability and incorporating sustainability performance into executive compensation packages. Thirty-two percent of companies' boards oversee sustainability performance, compared to 28 percent in 2012, and 24 percent link executive compensation to sustainability performance—up from 15 percent in 2012.

#### LOW-CARBON INVESTMENTS

In 2014, Ceres partnered with the World Wildlife Fund and Calvert Investments on a new report evaluating renewable energy sourcing by the Fortune 100 companies.

Our Power Forward analysis showed that clean energy is becoming mainstream for U.S. corporations.

Sixty percent of the companies have goals for renewable energy, GHG reductions or both. The 53 companies reporting on their climate and energy targets have collectively saved \$1.1 billion annually and decreased their annual  ${\rm CO_2}$  emissions by approximately 58.3 million metric tons—the equivalent of retiring 15 coal-fired power plants.

#### 10 -11

# CERES COMPANY NETWORK MEMBERS

The Ceres Company Network includes 63 leading companies in diverse sectors, including the auto industry, consumer brands, electric power, technology, food and beverage, and financial services. Companies that join the Ceres network strive to address key environmental and social challenges in their business strategies in order to continuously improve bottom-line performance. We were pleased to welcome two new companies to the Ceres network in 2014:

Morgan Stanley – Last year, Morgan Stanley announced a five-year goal of having \$10 billion in total client assets in investments that seek to deliver market-rate returns with positive environmental and social contributions.

CVS Health – In its 2013 Corporate Social Responsibility report, CVS Health identified increasing access and affordability of health care, utilizing sustainable packaging, reducing prescription drug abuse, and mitigating its carbon footprint as key sustainability priorities.



OF CERES COMPANY
NETWORK MEMBERS
HAVE SPECIFIC
GOALS FOR REDUCING
GHG EMISSIONS



OF CERES COMPANY
NETWORK MEMBERS HAVE
GHG REDUCTION TARGETS
THAT MEET OR EXCEED
EXPECTATIONS SET OUT IN
THE CERES ROADMAP FOR
SUSTAINABILITY

Consolidated Edison Inc.



OF CERES COMPANY
NETWORK MEMBERS
HOLD THEIR SUPPLIERS
ACCOUNTABLE
TO SOCIAL AND
ENVIRONMENTAL
STANDARDS



OF THE 600 LARGEST PUBLICLY TRADED COMPANIES IN THE UNITED STATES

Advanced Micro Devices, Inc.
Allstate Corporation
APS
Aspen Skiing Company
Aveda

Bank of America Corporation Baxter International Ben & Jerry's Best Buy Co. Inc.

Bloomberg Brown-Forman Corporation CA Technologies

Citi
Clif Bar & Company
Coca-Cola Company
Cone Communications

Credit360
CVS Health
Deckers Outdoor
Dell Inc.
Dignity Health
Dunkin' Brands
EarthColor
eBay Inc.
Eileen Fisher
EMC Corporation
Energy Management, Inc.
Eversource Energy
Exelon Corporation
Ford Motor Co.
Gap Inc.

General Mills, Inc. General Motors Company Green Mountain Energy Company Haley & Aldrich Intuit Inc. JLL JPMorgan Chase & Co. Legg Mason Inc. Levi Strauss & Co. Morgan Stanley National Grid PLC Nike, Inc. PepsiCo, Inc. **PG&E** Corporation Prudential Financial, Inc. Recycled Paper Printing Saunders Hotel Group Seventh Generation Sprint Nextel Corp. State Street Corporation Suncor Energy The Co-operators Group The North Face Timberland Time Warner Inc. Vancity Savings Credit Union Virgin America Walt Disney Co. Wells Fargo William McDonough + Partners

#### BUSINESS FOR INNOVATIVE CLIMATE & ENERGY POLICY (BICEP) MEMBERS

Annie's, Inc.
Aspen Skiing Company
Aveda
Avon Products Inc.
Ben & Jerry's
Burton Snowboards
CA Technologies

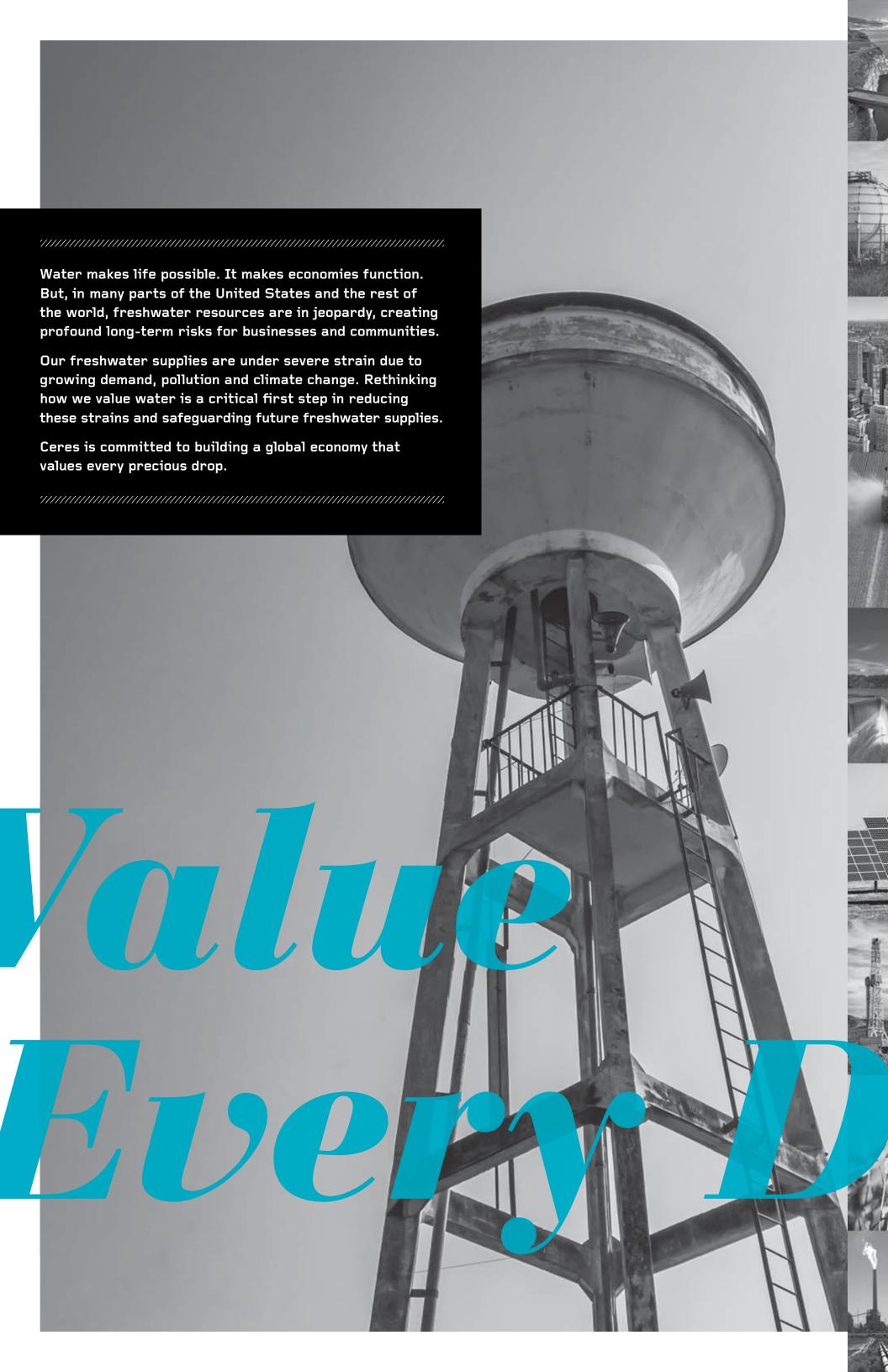
Clif Bar & Company
Dignity Health
eBay Inc.
Eileen Fisher
Gap Inc.
General Mills, Inc.
JLL

KB Home
L Brands Inc.
Levi Strauss & Co.
Mars Incorporated
Nestlé
New Belgium Brewing
Nike, Inc.

Outdoor Industry
Association
Owens Corning
Patagonia Inc.
Portland Trail Blazers
Seventh Generation
Starbucks Corporation
Stonyfield Farm

Symantec Corporation
The Kellogg Company
The North Face
Timberland
Unilever
VF Corporation
Vulcan, Inc.

Business for Innovative Climate & Energy Policy (BICEP) is an advocacy coalition of businesses committed to working with policymakers to pass meaningful energy and climate legislation enabling a rapid transition to a low-carbon, 21st century economy—an economy that will create new jobs and stimulate economic growth while stabilizing our planet's fragile climate. BICEP members are leading companies that have demonstrated a commitment to sustainable practices within their own operations and are willing to be advocates for systemic change.



#### A PARCHED WORLD



OF REMAINING WATER SUPPLY ESTIMATED IN CALIFORNIA'S RESERVOIRS

Source: Los Angeles Times & NASA

U.S. WATER
INFRASTRUCTURE
INVESTMENT
REQUIRES



OVER THE NEXT SEVERAL DECADES

If you're wondering if water scarcity is becoming a big global problem, look no farther than California, where a half-million acres of farmland were left uncultivated last year due to a devastating drought and declining groundwater supplies. Or look to the parched state of Texas, which is scrambling to quench the growing water demands of more people and higher water demands for the tens of thousands of wells hydraulically fractured annually.

Ceres is changing the way that businesses and public utilities manage water, and the way that investors consider water risk in their investment decisions.

Freshwater is a finite and precious resource, but our economic systems treat it as limitless and of little value.

Agriculture accounts for approximately 80 percent of the United States' water use.

TOTAL FRESHWATER
SUPPLIES AVAILABLE
FOR HUMAN
CONSUMPTION



<

**1**0/

#### CORN PRODUCTION

## MAJOR USES OF CORN IN THE U.S.



Ceres' water researchers made a critical finding this year: More than half of U.S. irrigated corn production is occurring in areas where groundwater supplies are declining. In a groundbreaking report, "Water and Climate Risks Facing U.S. Corn Production," Ceres also documented widespread pollution impacts from the corn sector's vast use of fertilizer.

The biggest force for change is the corn industry itself. The food, feed and energy companies that buy most of the nation's corn have an enormous stake in ensuring that future supplies are reliable.

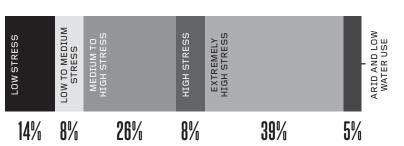
With our guidance, PepsiCo has launched its Sustainable Farming Initiative, which aims to reduce water and fertilizer use by its growers all over the world. Coca-Cola and General Mills, also members of the Ceres Company Network, have set goals to sustainably source priority agricultural ingredients—including corn—by 2020.

### **FRACKING & WATER**

It's no secret that "fracking" for oil and gas has grown exponentially in recent years, but a lesser-known and alarming fact is that the industry is using significant amounts of water in parched states like Texas and Colorado.

Ceres set out to examine this troubling trend, collecting wateruse data from nearly 40,000 fracked wells. The resulting report, "Hydraulic Fracturing & Water Stress," showed that over 55 percent of the wells were in regions experiencing drought and 36 percent were in regions with significant groundwater depletion. Wateruse impacts were especially significant at local levels, sometimes exceeding the water used by all residents in some water-parched counties in the southwestern United States.

#### HYDRAULICALLY FRACTURED WELLS ACROSS THE U.S. BY THE LEVEL OF WATER STRESS IN THE REGION



Armed with this data, Ceres has helped local communities and policymakers look more closely at the industry's water-sourcing impacts and the urgency for reducing them. Texas, for example, is examining current groundwater permitting loopholes, which allow companies to use as much water as they want for fracking.

By reshaping how key economic actors value water, we can turn smart water management into a business fundamental, and water stewardship into an economic imperative.

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# FY 2014 Financial Highlights

#### **OPERATING REVENUE**

GRANTS	COMPANY & MEMBER FEES	CORPORATE FOUNDATIONS & OTHER CORPORATE SUPPORT	EVENTS & SPONSORSHIPS	INDIVIDUAL & FAMILY FOUNDATION GIVING	 OTHER REVENUES 
47%	21%	12%	12%	7%	

#### **OPERATING EXPENSES**

PROGRAM INITIATIVES	DEVELOPMENT	MANAGEMENT & OPERATIONS
80%	10%	10%

OPERATING REVENUE	FY 2014	FY 2013
Foundation Grants	\$ 4,627,085	\$ 3,886,809
Company & Member Fees	2,120,590	1,992,355
Corporate Foundations & Other Corporate Support	1,207,171	414,621
Events & Sponsorships	1,162,452	790,726
Individual & Family Foundation Giving	707,157	448,398
Other Revenues		146,032
Special Award*	_	1,500,000
TOTAL	\$ 9,908,117	\$ 9,178,941

OPERATING EXPENSES	FY 2014	FY 2013
Program Initiatives	\$ 7,742,259	\$ 6,823,258
Climate & Clean Energy	3,071,627	2,520,261
Sustainable Business Strategies	1,843,970	1,752,370
Sustainable Capital Markets	1,841,660	1,784,010
Water	985,002	766,617
Development	1,012,060	850,949
Management and Operations	996,839	703,133
TOTAL	\$ 9,751,158	\$ 8,377,340

NET ASSETS	FY 2014	FY 2013
Total Net Assets at Beginning of Year	\$ 5,835,072	\$ 5,421,857
Operating Margin	156,959	801,601
Change in Temporarily Restricted Net Assets	1,380,108	(388,386)
Total Net Assets at Year-End	\$ 7,372,139	\$ 5,835,072

<sup>\*</sup>In January 2013, Ceres was awarded the Zayed Future Energy Prize in the Non-Governmental Organization (NGO) category. The award, inspired by the vision of Sheikh Zayed, founder of the United Arab Emirates, was presented at the 2013 Abu Dhabi Sustainability Conference.

The financial statements of Ceres, Inc. as of October 31, 2014, were examined by the independent certified public accounting firm Mayer Hoffman McCann P.C., Boston, Mass. The above are financial highlights. The complete audited financial statements and report are available on the Ceres website. Ceres' fiscal year 2014 started November 1, 2013, and ended October 31, 2014.

# Ceres Coalition Members

AFL-CIO American Council for an Energy-Efficient Economy (ACEEE) American Council on Renewable Energy (ACORE) American Federation of State, County and Municipal Employees (AFSCME) American Rivers Arca Foundation Arctic ICCE Project: Indigenous Climate Change Ethnographies As You Sow Basel Action Network Boston Common Asset Management, LLC California Public Employees' Retirement System California State Controller's Office California State Teachers' Retirement System California State Treasurer's Office Calvert Asset Management Company, Inc. Carbonfund.org Center for a New American Dream Center for Political Accountability Center for Resource Solutions Christian Brothers Investment Services, Inc. Clean Air-Cool Planet Climate Action Reserve Climate Solutions Coastal Enterprises of Maine Communities for a Better Environment Connecticut Office of the State Treasurer Conservation International Container Recycling Institute CWA/ITU Negotiated Pension Plan Dogwood Alliance Domestic and Foreign Missionary Society Domini Social Investments LLC Earth Day Network Earth Economics Earth Island Institute Environmental Defense Fund Environmental League of Massachusetts Episcopal Ecological Network Equilibrium Capital Group LLC Ethical Investment Research Services Evangelical Lutheran Church in America F&C Investments Fair Trade Foundation First Affirmative Financial Network, LLC Florida State Board of Administration Focus the Nation Forest Footprint Disclosure Friends of the Earth Global Green USA

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Social Accountability International

Social Responsibility Investment Group

The Ceres Coalition is a group of more than 130 institutional and socially responsible investors, environmental and social advocacy groups, and other public interest organizations. The Coalition works to promote sustainability by pushing companies, policymakers and other market players to incorporate environmental and social challenges into their decision-making and improve corporate sustainability practices. Coalition members engage directly with companies in the Ceres network on key environmental and social challenges through the stakeholder dialogues that we organize and lead.

Shelburne Farms

Sierra Club

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